



Partnership

New business opportunities with vulnerability assessments
- increased security for your customers

Market leader

Holm Security is the market leader in Sweden in the area of automated and continuous vulnerability assessments, and aims to be number one in Europe. As a partner to us, you offer your customers a powerful platform, while doing profitable deals as a reseller. Continuous work on your customers' IT security leads to increased sales of ancillary services such as consultancy, and also other products

Powerful forces drive the market

Huge market forces mean that more and more companies are taking the first step towards continuous analysis of their IT environment. Among the key drivers are the EU Data Protection Regulation (GDPR) and the Network and Information Security Directive (NIS). In Sweden there are other requirements too, such as the legal obligation in the public sector to carry out risk and vulnerability assessments (Swedish: RSA). These also cover technical infrastructure, which means that municipal and county councils have to run vulnerability assessments of their IT environment.

Simple and powerful platform

Our platform is simple but very powerful and can detect almost 60,000 different vulnerabilities. Most customers implement the platform based on our recommendation for their type of business. It often takes no more than 3-6 hours to complete a full implementation. We are constantly developing the platform to make it even better. Our partners and customers have a major influence on the way in which the platform evolves.

Local presence

As a local supplier, we offer close cooperation from the first contact with the customer to implementation and subsequent support. You can request as much help from our experienced sales and technical team as you wish. For us, winning a customer is just the start of a long-term relationship – both with you as a partner and with the customer.

Work with, not for, your customer

Our platform offers a variety of collaborative opportunities, allowing you to work with your customer in our platform. The work will then be more efficient and the customer will gain a better understanding of its own IT security - which is in line with the future IT security needs.

Our platform

- ✓ **Network scanning**
Automated and continuous vulnerability assessments of public and local systems, as well as cloud services. Cloud service and virtual appliance for local scanning.
- ✓ **Web application scanning**
Automated and continuous vulnerability assessments of web applications such as websites, and REST APIs. Tests, incl. OWASP top 10 version 2017.
- ✓ **Risk assessment of users**
Vulnerability assessments of users in your IT environment to find out how resilient they are to social engineering such as phishing, spear phishing, and ransomware attacks.

Four reasons for choosing Holm Security VMP

1. **Strong product and local presence**
The combination of our powerful platform and our local presence makes us a very competitive alternative.
2. **Simplicity**
A complete platform in the cloud which is easy to sell and easy to work with. Both you and the customer are soon up and running
3. **Upselling**
Generates further sales of consultancy and other products.
4. **Increased security**
Your customer will significantly strengthen their IT security with a minimal work effort and for a low cost.

Contact us

It is easy to become a partner with Holm Security. Contact us and we will help you get started with your first customer right away.

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Market-leading vulnerability assessments

Holm Security is a challenger in automated and continuous vulnerability assessments

Our Holm Security VMP platform allows everyone to effectively take control of the security of their networks and systems. But we also offer innovative solutions to assess how secure your users are. Our platform is easy to use and you get extensive support from our support staff and security experts. In short, investing in our platform is a smart and efficient investment in increased security – particularly when faced with a future where cyber security will be increasingly important, to meet the increasing number of threats, new and existing laws and recommendations.